# EXHIBIT B

Message

From: KIMMICK Adam OBS/S AME [/O=EXC-CORP/OU=EXCHANGE ADMINISTRATIVE GROUP

(FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=ZRPK4373]

**Sent**: 11/30/2020 11:36:28 AM

To: HARAN Patty OBS/S AME [/O=EXC-CORP/OU=EXCHANGE ADMINISTRATIVE GROUP

(FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=LNSJ0690]

Subject: RE: thanks and follow up

Thanks Patty. I'm free on the 10<sup>th</sup> between 4 and 5pm.

Before we get on with Bill, I'd like to have a conversation with Urs and his manager about the account. Since we don't have a contract here, and it does not seem like we are progressing toward one, we need to decide how we approach Pfizer. For example, if we pull all the current business, including the EMEA voice services into one AME contact point, and the result of this is that we are asked to update the contract terms or renegotiate the deal, then this is a bad outcome for Orange.

It may be inevitable. But I'm cautious not to force a decision that will result in a lost client.

Thanks, Adam



# Adam Kimmick Head of Sales - NY and Midwest US Orange Business Services

Phone: +1(917)373-3577 adam.kimmick@orange.com

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From: HARAN Patty OBS/S AME Sent: November 30, 2020 11:28 AM To: KIMMICK Adam OBS/S AME Subject: FW: thanks and follow up

Hi Adam.

For our call with Bill Barnes.

Your calendar looks open on 12/10 from 4-5PM so I can request that time slot for our call.

Also, Bill had already sent us an email requesting single team support globally for Pfizer, attached. Do you think this is sufficient to take back to EMEA team on global teaming changes for 2021?

#### Thanks



#### **Patty Haran**

Sr. Acct Manager
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From: Belmonte, Lisa A [mailto:Lisa.Belmonte@pfizer.com]

**Sent:** November 30, 2020 11:08 AM **To:** HARAN Patty OBS/S AME **Subject:** FW: thanks and follow up

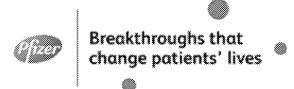
Bill's availability: 12/7, 10-11 or 1-2 12/10, 11-12 or 4-5 12/11, 10-11, 1-3

Thank you.

## Lisa Belmonte

Executive Assistant to Brian Cincera SVP & Chief Information Security Officer Pfizer Digital

Office: 484.865.0024



From: Barnes, William A < William.A.Barnes@pfizer.com>

Sent: Sunday, November 29, 2020 5:39 PM

To: patty.haran@orange.com; Belmonte, Lisa A <Lisa.Belmonte@pfizer.com>

Subject: RE: thanks and follow up

Patty,

Calendars are tough this week. Please reach out to Lisa Belmonte to schedule 30 minutes. I have no additional items to include in the agenda.

Bill

From: patty.haran@orange.com <patty.haran@orange.com>

Sent: Friday, November 20, 2020 2:28 PM

To: Barnes, William A < William.A.Barnes@pfizer.com>

Subject: [EXTERNAL] RE: thanks and follow up

Hi Bill,

I hope all is well.

I wanted to follow up from our last meeting and request a follow up session the week of November 30<sup>th</sup> along with my sales director, Adam Kimmick.

Here's a draft of discussion topics I have in mind plus whatever else you'd like to cover:

- 1. Request for Orange to support Pfizer globally with account team support led out of USA written request
- 2. Refresh of USA MSA currently expired and/or go forward plan with EMEA agreement
- 3. Exclusion of PII privacy amendment and impacts
- 4. Pfizer voice migration to cloud & roadmap 2021
- 5. Riverbed monitoring unwind. Proposal for 2021 maintenance renewals on Steelhead, Steel Central and ARS-remote monitoring

Please let me know if you are open to this discussion and I can work with your admin for scheduling. Thank you!



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From: Barnes, William A [mailto:William.A.Barnes@pfizer.com]

**Sent:** October 19, 2020 1:44 PM **To:** HARAN Patty OBS/S AME **Subject:** RE: thanks and follow up

Thx Patty. Bill

From: patty.haran@orange.com <patty.haran@orange.com>

**Sent:** Sunday, October 18, 2020 5:15 PM

**To:** Barnes, William A < William.A.Barnes@pfizer.com >

Subject: [EXTERNAL] RE: thanks and follow up

Hi Bill,

Please give me some time to work on this issue. I will be out on Monday and possibly Tuesday on PTO due to a medical issue with my daughter and Adam, my manager is also out on PTO next week. But working on it so will follow up shortly.

#### Thanks



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**From:** Barnes, William A [mailto:William.A.Barnes@pfizer.com]

Sent: October 17, 2020 8:39 AM

To: HARAN Patty OBS/S AME; Belmonte, Lisa A

**Cc:** MONROE Matthew OBS/S AME **Subject:** RE: thanks and follow up

Patty,

Before scheduling the discussion, I would like to confirm Orange is prepared to consolidate all Pfizer-related activity with a single account manager. If so, please reach out to Lisa to schedule 30 minutes during the second week in November.

Regards, Bill

From: patty.haran@orange.com <patty.haran@orange.com>

Sent: Friday, October 9, 2020 4:36 PM

To: Barnes, William A <William.A.Barnes@pfizer.com>; Belmonte, Lisa A <Lisa.Belmonte@pfizer.com>

Cc: MONROE Matthew OBS/S AME < matthew.monroe@orange.com >

Subject: [EXTERNAL] thanks and follow up

Hi Bill,

Thanks for the time earlier this week. As discussed I looked into the Riverbed EAM monitoring service and it expires effective December 31<sup>st</sup> 2020. Pfizer has already paid Orange in advance for this service.

I'd like to schedule a follow up call with you to discuss Pfizer's needs surrounding hosted, managed voice solutions. I will add Matt Monroe, specialist in voice and UCC services to speak with you about what we can offer globally and understand your specific requirements more. Please let me know when you can be available in October and we can schedule an open dialogue session.

Thank you,



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From: Barnes, William A [mailto:William.A.Barnes@pfizer.com]

Sent: October 1, 2020 11:14 AM

To: HARAN Patty OBS/S AME; Belmonte, Lisa A

Subject: RE: Save the date for the Hello Show by Orange Silicon Valley - October 27th to 29th 2020

Lisa,

Can you please help find 30 minutes on my calendar to speak with Patty Haran from Orange?

Regards, Bill

From: patty.haran@orange.com <patty.haran@orange.com>

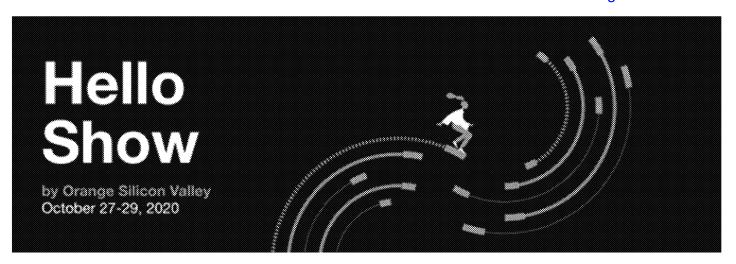
Sent: Wednesday, September 23, 2020 3:12 PM

To: Barnes, William A < William.A.Barnes@pfizer.com>

Subject: [EXTERNAL] Save the date for the Hello Show by Orange Silicon Valley - October 27th to 29th 2020

Hi Bill,

Hope you can join and also please share with your teams. Also, I'd like to connect with you on the priorities for YE2020 and 2021. I will send an invite out if you can let me know your availability.



# Save the date

We are excited to invite you to the very first Hello Show by Orange Silicon Valley, which will take place from October 27th to 29th, 2020.

The Hello Show by Orange Silicon Valley brings together top executives, innovation partners, leaders, venture capitalists, and entrepreneurs for three days of technology and exploration. We will explore technology and business trends as well as investment and partnership opportunities with breakthrough local startups from the Silicon Valley, New York, and other US tech hubs.

Throughout this summit, inspiring leaders, startup founders, and investors will come together to discuss how disruptive technologies are shaping the future of business in a responsible digital world.

The agenda includes:

Day One – The "Big Ideas" and technology themes shaping the economy

Day Two – An overview of Orange's innovation and "Deep Dives" on eight industry verticals

Day Three – Sessions on "Digital Transformation," the Future of Work, and Robotics

This year the summit will be held online.

Please be sure to save these dates and register here: link

Orange Silicon Valley

Orange Business Services

Thanks,



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Thank you.

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